



Visiting Nurse Association

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Visiting Nurse Association has been a Solomon user since February 1999. Our original system was designed to have four company databases, each of which required significant maintenance. Custom Computer Resources (CCR) was able to understand our need, and due to their understanding of Solomon, they were able to successfully and painlessly integrate all four of our databases.

Since partnering with CCR for our database consolidation project, we have been able to achieve success in the following business areas:

- **GL Accounts:** taking advantage of Solomon's design of account and sub account numbers, we were able to reduce the number of GL accounts by more than 50%
- **Reconciliation:** we are spending less time in reconciling GL balances and have reduced the month-end close process by 3 days
- **Vendor Checks:** we have reduced the number of payable checks required by 50%
- **Budget:** measuring actual performance with budget is very critical for our organization. The entire process to enter and revise budget data was simplified.

As a result of implementing these changes, we have achieved significant improvement in system performance, minimized data entry errors and enhanced our report writing capabilities.

From the initial discussion through the completion of this project, CCR has worked with us in a way that exhibits the level of professionalism and expertise we seek when choosing to partner with a company. CCR's ability to conduct business with us remotely has resulted in substantial savings in both services and travel.

Based upon our experience of working with the team at CCR we would highly recommend partnering with them.

Sincerely,

Denny LePla
VP of Finance, CFO